

MANUFACTURING FOOTPRINT EXPANSION PLAYBOOK

A CONCISE GUIDE FOR DUE DILIGENCE IN NORTH AMERICAN MANUFACTURING EXPANSION

1



Commercial & Customer Requirements

Identify any controlled product classification (ITAR/DFARS/COO), customer qualification timelines, OEM cost-sharing or contractual restrictions, and alignment with growth and profitability strategies.

2



Current-State Assessment

Evaluate your current operational impacts in terms of facility lease, capital needs, decommissioning costs, equipment capability, EH&S risk, relocation viability, ERP readiness and documentation quality, and define operational performance baseline.

3



Supply Chain & Logistics

Understand your supplier capabilities, reevaluate your make/buy strategy, document your material flow and any warehouse constraints as well as inventory build requirements, and list any transportation model and cost impacts for each scenario.

4



Receiving Site Readiness

Analyze labor availability and skill depth for different sites; any required new processes or technology gaps; floor space, construction, infrastructure impacts; consider permitting, utilities and EH&S needs.

5



Strategic & Financial Validation

Build out multi-scenario future-state cost modeling for the site options, including capital and OPEX investment needs, real estate strategy, and a clear “go / no go” strategy.